

## **The Millenium Alliance – Breakfast Keynote Panel**

**January 29<sup>th</sup> at 8 AM**

**"SASE and how it is revolutionizing the Cybersecurity landscape"**

**Moderated by:**

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## **Agenda and Discussion Plan**

- I. Introduction (5-10 min)
- II. What is SASE (secure access service edge)
  - a. Architecture
  - b. Components
  - c. Benefits
- III. SASE Use Cases
- IV. Implementation Challenges
- V. Vendor Selection
- VI. Best Practices
- VII. Closing Thoughts

# Talking Points

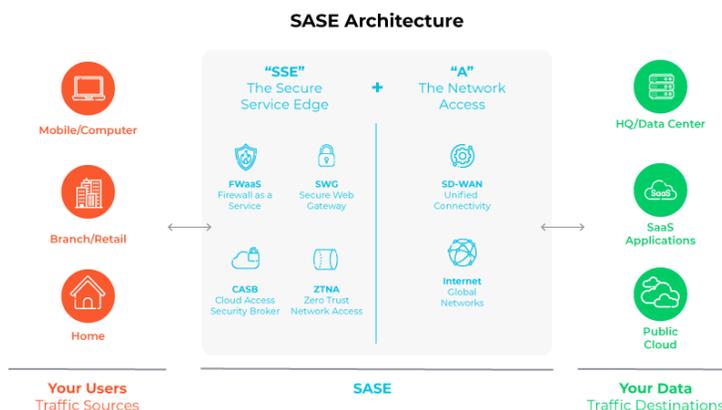
## Sources

- Cybersecurity Readiness Podcast ([www.cybersecurityreadinesspodcast.com](http://www.cybersecurityreadinesspodcast.com)) -- Excerpts from Dr. Dave Chatterjee's conversations with CEOs, CISOs, and other subject matter experts.
- Research and practitioner articles.

## I. What is SASE (secure access service edge)

- SASE (Secure Access Service Edge) is revolutionizing the cybersecurity landscape by consolidating network and security functions into a single, cloud-based service.
- This offers a more unified and streamlined approach to protecting data and user access, particularly for organizations with a significant cloud presence and remote workforce. It makes it easier to manage security across diverse locations and devices while improving overall protection against modern cyber threats.
- The model radically simplifies management and reduces complexity, two of SASE's main goals. It transforms the perimeter into a consistent set of cloud-based capabilities that can be deployed where and when needed. This is a more streamlined alternative to establishing a perimeter around the data center using a collection of disparate, point-product security appliances.

## II. SASE Architecture



### III. Components

#### Components of SASE



### IV. Benefits

- **Reduced Complexity:**

Simplifies network and security management by consolidating multiple functions into a single platform.

- **Cost Savings:**

Eliminates the need to manage multiple separate security devices, potentially reducing operational costs.

- **Enhanced Security Posture:**

Provides a more robust security posture with comprehensive protection across the network, including cloud environments.

- **Improved Agility:**

Enables faster response to evolving threats and changing business needs due to cloud-based delivery.

## **V. SASE Use Cases**

- Powering Hybrid Workforces
- Connecting and Securing Branch and Retail Locations
- Supporting Cloud and Digital Initiatives

## **VI. Implementation Challenges**

- Redefining Team Roles and Collaboration
- Navigating Vendor Complexity
- Ensuring Comprehensive Coverage
- Building Trust in SASE
- Product Selection and Integration
- Addressing Tool Sprawl

## **VII. Vendor Selection**

- Assess Integration of Network Security
- Confirm Cloud-Native Design
- Evaluate Global Network Performance
- Check for Zero Trust Network Access
- Weight Simplicity and Cost Effectiveness
- Ensure Scalability and Flexibility
- Look for Multi-Tenancy Capabilities
- Review Costs and Associated Features

### **VIII. Best Practices**

- Foster Team Alignment and Collaboration
- Draft a Flexible SASE Roadmap
- Secure C-Suite Buy-in
- Establish a Plan
- Select, Test, and Deploy
- Monitor, Optimize, and Evolve