

The Cybersecurity Readiness Podcast Series

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| Episode Title | Cybersecurity As A Strategic Opportunity |
| Podcast Series | The Cybersecurity Readiness Podcast Series https://www.dchatte.com/podcast/ https://the-cybersecurity-readi.captivate.fm/ |
| Host and Producer | Dave Chatterjee, Ph.D. https://dchatte.com |
| Guest | Kal Sambhangi, Senior Vice President, Cybersecurity Strategy and Architecture at Truist |
| Summary Pitch | In this episode, Kal Sambhangi, Senior Vice President, Cybersecurity Strategy and Architecture at Truist , shares his vision of the future of cyber governance. According to him, the leadership mindset needs to change whereby they are optimistic and opportunistic about cybersecurity and view developing cybersecurity capabilities as a source of competitive advantage. Kal also emphasized the importance of attracting professionals from other fields. He said, “I think cyber security as a community should start embracing people with other skills. I think there is a lot of opportunity here, for people skilled in software development, program management, product management, and data analytics.” |
| Time Stamps | 01:28 -- How about providing listeners with some highlights of your professional journey? 03:04 -- You said, "the security industry needs to pivot away from getting things done rather than talking about things. This is a problem that does not have a purely technological solution." Can you please expand on this statement? |

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| | <p>08:38 -- Based on your experience Kal, having worked in different organizations, currently you're a senior leader in a very large institution, do you feel that steps are being taken to create and sustain a high-performance information security culture? Also, what are your thoughts and perspectives on the ideal CISO reporting structure?</p> <p>16:38 -- I have seen different views of the leadership across different industries and they are not all aligned in terms of seeing cybersecurity as part of their strategic core. What are your thoughts?</p> <p>34:10 -- I'd like to give you the opportunity of sharing some final words before we call it for for today.</p> |
| <p>Memorable Kal Sambhangi Quotes/Statements</p> | <p>"The security industry needs to pivot away from talking about things and why they go wrong into getting things done and fixing things. This is not a problem that has or can have a purely technological solution."</p> <p>"I think the goal of securing a business is a bigger strategic decision rather than a set of technical tasks."</p> <p>"Cybersecurity should not be an afterthought. It should be part of the business model itself, or part of the digital strategy itself."</p> <p>"Cyber leadership should help embed security throughout the company's products, channels, and operations. And to do so, one has to be able to influence fellow senior leaders. It has to be a collaborative effort. If you have to influence fellow senior leaders, then you got to be talking the same language."</p> <p>"It's about how securely we are engaging with our customers, how securely we are running our business. So information security needs to be embedded in the culture."</p> <p>"Cybersecurity could be a competitive advantage."</p> |

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| | <p>"I think the key is the ability to abstract the technical concepts into messages that would grip senior leaders, both logically and emotionally."</p> <p>"I think cybersecurity needs to move towards the paradigm of product management in terms of delivering cyber capabilities within the organization."</p> |
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